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# **Notice of Annual Shareholders Meeting**

(Securities Code 6459) March 9, 2018

**To Shareholders:** 

Atsushi Ozaki President and Representative Director DAIWA INDUSTRIES LTD. 3-13, Obasecho, Tennoji-ku, Osaka

# NOTICE OF THE 57TH ANNUAL SHAREHOLDERS MEETING

Dear Shareholders:

You are cordially invited to attend the 57th Annual Shareholders Meeting of DAIWA INDUSTRIES LTD. (the "Company").

If you are unable to attend the meeting, you can exercise your voting rights in writing. Please review the attached Reference Documents for the Shareholders Meeting and indicate your approval or disapproval of the proposals on the enclosed Voting Rights Exercise Form and return it so that it is received by 5:45 p.m., Wednesday, March 28, 2018, Japan time.

1. Date and Time: Thursday, March 29, 2018 at 10:00 a.m. Japan time (reception will be open at

9:00 a.m.)

2. Place: Main Hall on the 7th floor of Mengyo Kaikan Shinkan located at

5-8, Bingomachi 2-chome, Chuo-ku, Osaka, Japan

3. Meeting Agenda:

Matters to be reported: The Business Report and Financial Statements for the Company's 57th Fiscal

Year (January 1, 2017 - December 31, 2017)

Proposals to be resolved:

**Proposal** Election of Nine (9) Directors

- When attending the meeting, please submit the enclosed Voting Rights Exercise Form at the reception desk
- Should the Reference Documents for the Shareholders Meeting, the Business Report and Financial Statements require any revisions, the revised versions will be posted on the Company's website (http://www. drk.co.jp).

# **Reference Documents for the Shareholders Meeting**

## **Proposal and Matters for Reference**

**Proposal:** Election of Nine (9) Directors

The terms of office of all Directors (nine (9) Directors) of the Company will expire at the conclusion of this Annual Shareholders Meeting. Accordingly, the Company proposes the election of nine (9) Directors.

The candidates are as follows:

# No. 1 Shigeru Ozaki (Date of birth: January 31, 1929) Reelection

[Past experience, po	Attendance at Board of Directors meetings in the current fiscal year		
February 1958	Founded Daiwa Industries	5 out of 7 meetings	
November 1962	Established Daiwa Industries Ltd. and assumed the position of		
	President and Representative Director	Number of shares of the Company	
March 2002	Chairman and Representative Director of the Company	held	
March 2016	Top Advisor and Director of the Company (currently serving)	3,912	

#### Reasons for the nomination as a candidate for Director

The Company renominated Mr. Shigeru Ozaki as a candidate for Director. The Company finds that he is very well qualified for Director of the Company because of his achievements as Representative Director in the development of the Company ever since the establishment of the Company, his deep knowledge about the Company's overall business, and abundant insights and experience as a business manager.

# No. 2 Atsushi Ozaki (Date of birth: March 12, 1970) Reelection

[Past experience,	Attendance at Board of Directors meetings in the current fiscal year		
March 1994	Joined the Company	7 out of 7 meetings	
July 2000	Head of President's Office of the Company		
March 2001	Director of the Company	Number of shares of the Company	
August 2001	Vice President and Director of the Company	held	
March 2002	President and Representative Director of the Company (currently serving)	3,763,000	
March 2008	President and Executive Officer of the Company (currently serving)		

# Reasons for the nomination as a candidate for Director

The Company renominated Mr. Atsushi Ozaki as a candidate for Director. The Company finds that he is very well qualified for Director of the Company, as he has been engaged in overall operations of the Company and appropriately performed his duties since he joined the Company, and since he assumed the office of Director in March 2001 and Representative Director in March 2002, he has accumulated deep knowledge about the Company's overall business and gained abundant insights and experience as a business manager.

# No. 3 Toshihiro Sugita

(Date of birth: June 17, 1954) Reelection

#### [Past experience, positions and responsibilities]

September 1981 Joined the Company March 2005 Director of the Company

March 2007 Managing Director of the Company
November 2007 In charge of Direct Sales (currently serving)
March 2008 Managing Executive Officer of the Company

March 2014 Senior Managing Director of the Company (currently serving)
Senior Managing Executive Officer of the Company (currently

serving)

December 2014 In charge of Sales (currently serving)
April 2016 In charge of Corporate Business

Attendance at Board of Directors meetings in the current fiscal year

7 out of 7 meetings

Number of shares of the Company

held 10,797

#### Reasons for the nomination as a candidate for Director

The Company renominated Mr. Toshihiro Sugita as a candidate for Director. The Company finds that he is very well qualified for Director of the Company, as he has appropriately performed his duties and gained a wealth of knowledge and experience in the sales division, and deepened his understanding about the Company's overall business, since he joined the Company. In addition, since he assumed the office of Director in March 2005, he has been accumulating achievements in sales operations of the Company.

#### No. 4 Kaoru Maekawa (Date of birth: June 27, 1951) Reelection

[Past experience, po	Attendance at Board of Directors meetings in the current fiscal year			
April 1974	Joined Matsushita Electric Industrial Co., Ltd. (currently,	7 out of 7 meetings		
	Panasonic Corporation)			
October 2002	General Manager of Cooking System Business Division of the	Number of shares of the Company		
	said company	held		
October 2006	Vice President of Home Appliances Company of the said company	1,688		
August 2011	Technical Advisor of Cooking Business Division of the said company			
April 2012	Technical Advisor of Panasonic Manufacturing Malaysia Bhd.			
August 2014	Joined the Company, Advisor in charge of Development and			
	Manufacturing			
February 2015	Executive Officer in charge of Plants of the Company (currently serving)			
March 2015	Director of the Company (currently serving)			

## Reasons for the nomination as a candidate for Director

The Company renominated Mr. Kaoru Maekawa as a candidate for Director. The Company finds that he is very well qualified for Director of the Company, as he owns a wealth of knowledge and experience cultivated over his career at an electrical manufacturing company, and has developed his understanding about the Company's overall business, mainly through operations of the manufacturing division, since he joined the Company. In addition, since he assumed the office of Director in March 2015, he has been accumulating achievements in the Company's management, acting as a responsible person of the manufacturing division, being in charge of plants.

# No. 5 Hiroyasu Nishikubo

(Date of birth: October 20, 1940)

Reelection,
Outside Director &
<b>Independent Director</b>

[1 ast experience, positions and responsibilities]												
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December 1985 Director of Fuyo Shokai Co., Ltd. (currently, Fuyo Co., Ltd.)

September 1986 Director of F.M.S. Co., Ltd. (currently, Fuyo Maintenance

System Co., Ltd.)

May 1993 Managing Director of the said company
May 2003 Senior Managing Director of the said company

May 2004 Director of the said company
March 2008 Company Auditor of the Company

March 2013 Outside Director of the Company (currently serving)

Attendance at Board of Directors meetings in the current fiscal year

7 out of 7 meetings

Number of shares of the Company

held 2,300

#### Reasons for the nomination as a candidate for Director

The Company nominated Mr. Hiroyasu Nishikubo as a candidate for Outside Director. The Company finds that he is very well qualified for Outside Director to be responsible for the supervision of the Company's management, as he owns business experience and knowledge regarding business management decisions, etc. accumulated through his career, as well as insights concerning the Company's overall business based on his experience as Company Auditor of the Company. The term of office of Mr. Nishikubo as Outside Director of the Company will be five years at the conclusion of this Annual Shareholders Meeting.

# No. 6 Yoshiaki Ono (Date of birth: September 1, 1942)

Reelection, Outside Director & Independent Director

[Past experience, positions and responsibilities]		Attendance at Board of Directors meetings in the current fiscal year
June 1985	Manager of Koshien Branch of Taiyo Kobe Bank, Ltd. (currently, Sumitomo Mitsui Banking Corporation)	7 out of 7 meetings
June 1987	Assistant Manager of Personnel Planning Division of the said bank	Number of shares of the Company held
April 1988	Assistant Manager of Tokyo Personnel Division of the said bank	671
June 1989	Manager of Osaka Eki-mae Branch of the said bank	
April 1991	Manager of Business Administration Division 1 of Mitsui Taiyo Kobe Bank, Ltd.	
June 1992	Manager of Semba Branch of The Sakura Bank, Limited (currently, Sumitomo Mitsui Banking Corporation)	
July 1994	Managing Director of Kobe Bankers Association	
July 2007	Resigned from the position of Managing Director of the said association	
March 2013	Outside Company Auditor of the Company	

#### Reasons for the nomination as a candidate for Director

April 2016

The Company nominated Mr. Yoshiaki Ono as a candidate for Outside Director. The Company finds that he is very well qualified for Outside Director to be responsible for the supervision of the Company's management, as he owns long-term experience in the banking industry and a wealth of knowledge regarding finance, etc. that he has accumulated over his career, as well as insights concerning the Company's overall business based on his experience as Outside Company Auditor of the Company. The term of office of Mr. Ono as Outside Director of the Company will be two years at the conclusion of this Annual Shareholders Meeting.

Outside Director of the Company (currently serving)

# No. 7 Masahiro Ozaki

[Past experience, po	Attendance at Board of Directors meetings in the current fiscal year		
March 1999	Joined the Company	7 out of 7 meetings	
August 2001	Head of President's Office of the Company		
March 2002	Director of the Company	Number of shares of the Company	
February 2007	General Manager of Direct Sales Strategy Supervisory	held	
	Division of the Company	2,300,000	
March 2008	Resigned from the position of Director of the Company		
May 2008	Head of President's Office of the Company (currently serving)		
March 2013	Director of the Company (currently serving)		
June 2016	In charge of Administration (currently serving)		

(Date of birth: January 23, 1973)

Reelection

#### Reasons for the nomination as a candidate for Director

The Company renominated Mr. Masahiro Ozaki as a candidate for Director. The Company finds that he is very well qualified for Director of the Company, as he has appropriately performed his duties, gained abundant insights and experience and also deepened his knowledge about the Company's overall business through his career in the administrative and technology divisions, since he joined the Company. In addition, since he assumed the office of Director in March 2002, he has been accumulating achievements in the Company's administrative division.

# No. 8 Kazushige Hirade (Date of birth: October 25, 1951) Reelection

[Past experience, p	Attendance at Board of Directors meetings in the current fiscal year		
April 1974	Joined Matsushita Electric Industrial Co., Ltd. (currently,	6 out of 6 meetings	
	Panasonic Corporation)		
October 1997	President and Representative Director of Niigata Matsushita	Number of shares of the Company	
	System Co., Ltd.	held	
October 2000	President and Representative Director of Chugoku Matsushita	1,106	
	System Co., Ltd.		
October 2009	Joined the Company, General Manager of Corporate Clients		
	Sales Planning		
March 2010	Executive Officer of the Company (currently serving)		
March 2011	General Manager of West Japan Corporate Clients Sales		
	Division		
June 2015	General Manager of Regional Corporate Clients Sales Division		
	(currently serving)		
March 2017	Director of the Company (currently serving)		
April 2017	In charge of Corporate Clients Business (currently serving)		

### Reasons for the nomination as a candidate for Director

The Company renominated Mr. Kazushige Hirade as a candidate for Director. The Company finds that he is very well qualified for Director of the Company, as he owns a wealth of knowledge and experience cultivated over his career at an electrical applianes manufacturer, has developed his understanding about the Company's overall business, mainly concerning the planning and sales of corporate clients business, and also has been accumulating achievements in overall corporate clients business, after joining the Company

# No. 9 Tetsuro Kudo

(Date of birth: January 8, 1950) Reelection

Attendance at Board of Directors

meetings in the current fiscal year

Number of shares of the Company

held

2,438

6 out of 7 meetings

#### [Past experience, positions and responsibilities]

October 1976 Joined the Company November 1984 Director of the Company

March 1996 Managing Director of the Company

March 2006 Resigned from the position of Managing Director of the

Company

Full-time Company Auditor of the Company

November 2006 Resigned from the position of Company Auditor of the

Company

March 2007 Director of the Company

November 2007 In charge of Corporate Clients Business March 2008 Managing Director of the Company

Managing Executive Officer of the Company

June 2009 Director of the Company (to the present)

Executive Officer of the Company (to the present)

December 2016 General Manager of Tokyo Corporate Clients Sales Division

of the Company (to the present)

#### Reasons for the nomination as a candidate for Director

The Company renominated Mr. Tetsuro Kudo as a candidate for Director. The Company finds that he is very well qualified for Director of the Company, as he has appropriately performed his duties and gained a wealth of knowledge and experience in the sales division, attained experience as Company Auditor of the Company, and deepened his understanding about the Company's overall business, since he joined the Company. In addition, since he assumed the office of Director, he has been accumulating achievements in sales operations of the Company.

(Notes) 1. There are no special interests between each candidate and the Company.

- 2. The candidate Mr. Kazushige Hirade was newly elected and assumed the position of Director at the 56th Annual Shareholders Meeting held on March 29, 2017. Therefore, the status of his attendance at Board of Directors meetings in the 57th fiscal year is based on the number of Board of Directors meetings that were held after his assumption of office.
- Messrs. Hiroyasu Nishikubo and Yoshiaki Ono are candidates for Outside Directors. Both candidates have been
  notified to the Tokyo Stock Exchange as Independent Directors/Auditors who possess no potential conflict of
  interests with general shareholders, as stipulated by the Tokyo Stock Exchange.

# Selection and nomination of Directors

In nominating candidates for Directors, the Company determines the candidates through deliberation at Board of Directors meetings, considering professional knowledge, abilities, experience, insights, personalities and other factors necessary to carry out Director's responsibilities.

#### **Independence criteria for Outside Directors**

The Company has adopted the requirements for outside directors and company auditors stipulated in the Companies Act and the criteria of independent directors and company auditors set by the Tokyo Stock Exchange as the Company's independence criteria. In addition, the Company's Board of Directors takes into consideration the achievements, experience, knowledge and other factors of potential candidates, and selects persons who can be expected to contribute to honest, active and constructive discussion as candidates for Independent Outside Directors.

End